



	Cambs, Suffolk & Norfolk	Essex, Herts & Beds
<b>Development</b>		
Development Director	£89,560 - £120,100	£90,150 - £122,000
Development / Project Manager	£75,650 - £86,260	£72,630 - £86,500
Strategic Land Director	£90,800 - £118,750	£90,650 - £123,500
Land Manager / Buyer	£70,200 - £103,500	£70,550 - £110,000
Construction / Contracts Manager	£55,100 - £70,680	£60,320 - £72,760

## Planning

Director/Partner	£71,300 - £85,850	£73,200 - £89,625
Senior / Associate	£62,500 - £74,500	£62,530 - £74,580
Principal / Chartered	£46,500 - £58,660	£44,000 - £59,100
Graduate / Assistant (0-3 years exp)	£21,500 - £34,000	£22,790 - £33,500

## Commercial Property Management

Director/Partner (FRICS/MRICS 10 yrs +)	£50,000 - £80,000	£50,000 - £85,000
Associate (MRICS 8+yrs)	£40,000 - £62,000	£40,000 - £65,000
Head of Commercial (FRICS/MRICS)	£45,000 - £65,000	£46,500 - £67,250
Senior Property Manager (MRICS 5+yrs)	£40,000 - £60,000	£42,000 - £61,250
Property Manager (AssocRICS 3-5yrs)	£25,000 - £45,000	£26,250 - £46,250

## Commercial Agency Surveying

Head of Agency (MRICS 8 yrs +)	£40,000 - £60,000	£40,000 - £60,000
Agency Surveyor (MRICS 3-5yrs)	£28,000 - £45,000	£30,000 - £50,000
Graduate Agency Surveyor (0-3 yrs)	£22,000 - £28,000	£22,700 - £28,200

## General Practice Surveying

General Practice Surveyor (MRICS 5 yrs)	£35,000 - £47,000	£35,500 - £50,000
Land / Development / Acquisitions Surveyor	£36,200 - £48,500	£36,700 - £48,750
Graduate GP Surveyor (0-3 yrs)	£22,000 - £28,000	£22,700 - £28,200
Asset / Estates Manager (MRICS 5-10 yrs)	£44,800 - £58,600	£45,000 - £61,300
Facilities Manager (3 - 5 yrs)	£38,800 - £50,000	£39,100 - £52,750

## Valuations

Commercial Valuations (MRICS 5+yrs)	£40,000 - £70,000	£42,000 - £75,000
Commercial Valuations (AssocRICS 0-5 yrs)	£25,000 - £45,000	£26,700 - £50,000
Residential Valuation (MRICS 5+ yrs)	£45,600 - £60,500	£46,000 - £62,400
Residential Valuation (AssocRICS 0-5 yrs)	£24,800 - £35,000	£25,000 - £38,200

## Residential Property Management

Assistant Property Manager	£18,000 - £22,000	£19,000 - £24,500
Property Manager	£20,000 - £30,000	£21,000 - £31,500
Senior Property Manager / Estates Manager	£26,000 - £40,000	£27,000 - £43,000
Head of Property Management	£30,000 - £50,000	£32,500 - £51,500
Block Manager (AIRPM 3+ yrs)	£30,000 - £40,000	£31,500 - £45,000
Senior Block Manager (MIRPM/AssocRICS 5+yrs)	£38,000 - £48,500	£39,700 - £50,000

## Residential Sales

Trainee Negotiator	£14,000 - £18,500	£15,000 - £19,000
Sales Negotiator	£17,500 - £26,000	£18,000 - £27,000
Senior Negotiator / Estate Agent (NAEA)	£20,000 - £31,000	£22,000 - £32,500
Branch Manager	£30,000 - £50,000	£31,600 - £50,000

## Residential Lettings

Trainee Negotiator	£14,000 - £18,000	£15,000 - £19,000
Lettings Negotiator	£17,000 - £25,000	£17,500 - £26,750
Senior Negotiator	£20,000 - £29,000	£20,000 - £30,000
Lettings Manager	£30,000 - £50,000	£30,000 - £50,000

## Property Support

Property Admin / Assistant	£18,000 - £25,000	£19,000 - £25,000
Property / Service Charge Accounts	£20,000 - £35,000	£25,000 - £40,000

# 2020 Property & Development Salary Guide



Technical Moves

[www.technicalmoves.com](http://www.technicalmoves.com)



## 33,500

new homes and 44,000 new jobs planned for Greater Cambridge by 2031



## £56,650

Average salary for Commercial Real Estate Developers, 6.7% increase year on year



## 83%

of Property Professionals we surveyed considered 'the people you work with' as the most important factor when changed job, followed by Salary / benefits at 57% and Location / reducing commute at 56%



CONSTRUCTION & BUILDING SERVICES



SURVEYING & PROJECT MANAGEMENT



PROPERTY & DEVELOPMENT



ARCHITECTURE & PLANNING



CIVIL & STRUCTURAL ENGINEERING