



	Cambs, Suffolk & Norfolk 2018	Essex, Herts & Beds 2018
Residential Property Manager		
Assistant Property Manager	£15,000 - £23,500	£17,000 - £22,250
Property Manager	£22,000 - £28,500	£22,000 - £26,500
Senior Property Manager	£28,000 - £35,250	£25,000 - £32,000
Head of Property Management	£30,000 - £50,500	£32,000 - £50,500

Block Manager

Assistant Block Manager (0-3 yrs)	£18,000 - £23,500	£20,000 - £24,000
Block Manager (AIRPM 3+ yrs)	£25,000 - £31,500	£23,000 - £32,000
Senior Block Manager (MIRPM/AssocRICS 5+ yrs)	£30,000 - £40,000	£30,000 - £40,000
Head of Block Management (MIRPM/MRICS)	£35,000 - £50,000	£30,000 - £55,000

Residential Sales

Trainee Negotiator	£13,500 - £18,000	£13,500 - £18,000
Sales Negotiator	£16,500 - £25,500	£15,000 - £21,000
Senior Negotiator / Estate Agent (NAEA)	£20,000 - £31,000	£20,000 - £28,000
Branch Manager	£28,000 - £50,000	£27,500 - £45,000

Residential Lettings

Trainee Negotiator	£13,000 - £16,000	£13,000 - £16,000
Lettings Negotiator	£15,000 - £22,500	£16,000 - £23,000
Senior Negotiator	£20,000 - £28,000	£20,000 - £26,000
Lettings Manager	£28,000 - £50,000	£26,000 - £42,500

Property Support

Property Administrator	£16,000 - £20,500	£15,000 - £19,250
Property Assistant	£18,000 - £25,000	£18,000 - £25,000
Property Accounts	£18,000 - £28,000	£20,000 - £28,000
Service Charge Accountant	£20,000 - £35,000	£25,000 - £40,000

Commercial Property Manager

	Cambs, Suffolk & Norfolk 2018	Essex, Herts & Beds 2018
Assistant Property Manager (0-3 yrs)	£20,000 - £28,000	£22,000 - £30,000
Property Manager (AssocRICS 3-5 yrs)	£28,000 - £45,000	£34,000 - £48,000
Senior Property Manager (MRICS 5+ yrs)	£40,000 - £60,000	£45,000 - £55,000
Head of Commercial Portfolio (FRICS/MRICS)	£50,000 - £80,000	£58,000 - £75,000+

Commercial Agency Surveyor

Agency Surveyor (0-3 yrs)	£16,000 - £28,000	£16,000 - £29,500
Agency Surveyor (MRICS 3-5 yrs)	£30,000 - £50,000	£30,000 - £50,000
Regional Estates Manager (MRICS 5-10 yrs)	£45,000 - £51,250	£43,000 - £50,000
Head of Estate Management (FRICS/MRICS)	£50,000 - £62,000	£45,000 - £62,000

Asset Manager

Assistant Asset Manager (AssocRICS)	£20,000 - £28,000	£20,000 - £28,500
Asset Manager (AssocRICS/MRICS)	£30,000 - £46,000	£35,000 - £48,000
Regional Portfolio Manager (MRICS 5 yrs+)	£44,000 - £55,000	£47,000 - £60,000
Head of Asset Management (MRICS 10+ yrs)	£60,000 - £80,000+	£55,000 - £85,000+

Valuations

Residential Valuation (AssocRICS 0-5 yrs)	£30,000 - £48,000	£35,000 - £55,000
Residential Valuation (MRICS 5+ yrs)	£40,000 - £70,000+	£50,000 - £75,000+
Commercial Valuations (AssocRICS 0-5 yrs)	£25,000 - £45,000	£28,000 - £50,000
Commercial Valuations (MRICS 5+ yrs)	£35,000 - £70,000+	£40,000 - £75,000+

Planning

Graduate/Assistant (0-3 years exp)	£18,000 - £28,500	£18,500 - £28,750
Principal / Chartered	£29,000 - £42,000	£28,000 - £44,000
Senior/Associate	£36,000 - £47,000	£35,000 - £49,000
Director/Partner	£40,000 - £60,000+	£39,500 - £60,000+



Technical Moves
PROPERTY
Salary Guide 2018



1.8%

year-on-year increase for **lettings salaries**
across Cambridgeshire



£20,206

Average salary for **Sales and Lettings**
Negotiators in East Anglia



RTPI

43% of **RTPI members** now work in the private sector

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